

**Position Title:** NetBackup Consultant

**Location:** Santa Clara, Ca

**CMT Overview:** Computer Media Technologies (CMT) provides efficient computing solutions for high-performance data security, storage, virtualization, consolidation and infrastructure management. The company has nearly 30 years of experience as a supplier of cost-effective and proven services for IT optimization. CMT maintains the highest levels of partnership accreditation with the world's leading IT manufacturers including Symantec, NetApp, Microsoft, VMWare, Cisco, Brocade, HP, Quantum, Servertech, and Damac.

**Position Overview:**

**The successful candidate will be providing consulting services for our customers in the enterprise markets.**

Required technologies include:

- Symantec NetBackup, NetBackup Appliances, NetBackup RealTime, OpsCenter Analytics, and Enterprise Vault.
  - Data protection and replication
  - Heterogeneous data protection and integration with tape and storage
  - Snapshot integration
  - Source and Target data deduplication
  - Virtual machine protection
  - Disaster Recovery– creation and management of security policies

Desired technologies include:

- VMWare VSphere (ESXi, Vcenter)
  - ESXi, VCenter
  - DRS – Distributed Resource Scheduler
  - DPM – Distributed Power Management
  - Site Recovery Manager
- NetApp storage systems
  - NAS and SAN storage protocols
  - SAN fabrics
  - RAID technology design and deployment
  - ONTAP 7 and 8 management

### **Key Responsibilities:**

- Perform professional services on behalf of our Consulting Services Group and partners.
- Become a trusted advisor for our customers and partners.
- Document professional services successes to showcase individual and organizational expertise.
- Design, build and promote a success story around a CMT-branded solution.
- Travel to customer locations on an intermittent basis.
- Build documentation and development plans for new and existing solutions and services offerings.
- Work with our team to find new opportunities that drive success for our customers.
- Cross train both sales and engineering in your specialty to enable growth in your field.
- Obtain and maintain all required product, technology and industry certifications as needed.

### **Key Requirements/Experience:**

- 5+ years of experiencing deploying NetBackup and Enterprise Vault
- 10+ years of general industry experience
- 3+ years of experience as a consulting IT engineer or working in a customer facing deployment role
- Excellent written and verbal skills, including writing sales and engineering documentation and presentations for internal teams and customers

### **Basic Qualifications:**

- BS degree or equivalent experience
- Professional demeanor with both internal teams and customers
- Able to travel when required

Able and willing to follow industry best practices and procedures

### **Additional CMT Information:**

**Company Values:** Integrity | Teamwork | Diversity | Balance | Accountability | Dynamic

Since our founding in 1984, CMT has served the leading technology companies including Cisco, Expedia, Google, Lucas Films, Savvis, TiVo, Xilinx, Yahoo and other high profile outside of Bay Area? Additionally, CMT has built solutions for numerous other industries including Healthcare and SLED. Our vibrant customer base will provide you with unique and challenging experiences throughout your career with CMT.

It is our vision to provide the best customer service in our industry, give back to our community, and treat each person we encounter with respect

CMT offers an excellent compensation plan with great earning potential. Our benefits include medical coverage, dental coverage, disability, life insurance, 401K and an amazing work environment!