



NetApp Consultant Job Description

Further Your Career with an organization that aligns with your values.

Our Mission: CMT exists to provide our customers and strategic partners with an unwavering commitment to delivering technology solutions that enable continued growth, efficiency and mutual success.

We believe that excellent critical thinking and communication skills, combined with an adept facility with technology and a burning desire to learn makes for great consultants. If you believe these qualities describe you and your work, we would love to have you join our team. As a consultant, it will be your ability to understand, articulate and deliver solutions that will set CMT apart from rest.

We don't take our values lightly:

Integrity, Teamwork, Diversity, Balance, Accountability and our ability to be Dynamic.

You will need to have professional understanding of the following solutions and related technologies:

- **NetApp Enterprise Storage Solutions** (Architecture, Design, Implementation, Upgrades, Assessments, and Health Checks, installation, cabling, troubleshooting, performance tuning)
 - NetApp Systems, Platform OS's, Protocols, Hardware and Software.
 - FAS6200 Series, FAS3200 Series, FAS2000 Series, E7900, E5400, E2600, V-Series, and Disk Shelves
 - DataONTAP 7, DataONTAP 8
 - SAN and NAS
 - OnCommand
 - SnapManager Software

Success Factor 1: Within 6 months, successfully deliver our professional services offering around messaging solutions listed above resulting in a showcase engagement.

- Perform professional services on behalf of our Consulting Services Group and partners.
- Document two professional services successes as a showcase of your skills.
- Be eager to travel throughout the West as opportunities arise.
- Support the technology practice with documentation and development efforts for new and existing solutions and services offerings.

Success Factor 2: Discover new licensing and/or services opportunities and deliver solutions to our customer's technical problems.

- Become a trusted advisor for our customers and partners.
- Work with our team to find new opportunities that drive success for our customers.



- Design, build and promote a success story around a CMT-branded solution.
- Cross train both sales and engineering in your specialty to enable growth in your field.

Success Factor 3: Keep CMT ahead of the technology curve through self-motivated training and the acquisition of relevant certifications

- Obtain all required product, technology and industry certifications within 6 weeks to deliver professional services.
- Maintain all relevant accreditation and certifications.
- Always learning about new technologies and how it will impact CMT, our partners and customers.
- Be the subject-matter expert for technologies relating to our solution offerings.

Since our founding in 1984, CMT has served the leading technology companies including Cisco, Expedia, Google, Lucas Films, Savvis, TiVo, Xilinx, Yahoo and more. Additionally, CMT has built solutions for numerous other industries including Healthcare and SLED. Our vibrant customer base will provide you with unique and challenging experiences throughout your career with CMT.

It is our vision to provide the best customer service in our industry, give back to our community, and treat each person we encounter with respect. Our people will conduct business ethically, honestly and with a sense of urgency. Does this appeal to you? Do you feel that you can be successful in the role listed above? If so, please consider joining our dynamic team.

We offer paid health insurance, paid time off (PTO) and holidays, 401(k) matching, employee stock ownership plan (ESOP), flexible work hours, career development and technical training, quarterly BBQ's, company sponsored social outings (that are actually fun) and weekly trivia sessions!